ONTARIO INTERNATIONAL AIRPORT AUTHORITY COMMISSION – REGULAR MEETING MINUTES

Monday, April 6, 2015

The regular meeting of the Ontario International Airport Authority was held on Monday, April 6, 2015, in the City Council Chambers at Ontario City Hall, 303 East "B" Street, Ontario, California.

Notice of said meeting was duly given in the time and manner prescribed by law.

CALL TO ORDER

Commission President Wapner called the Ontario International Airport Authority Commission meeting to order at 10:00 a.m.

ROLL CALL

PRESENT: Commissioners: Jim W. Bowman, Ronald O. Loveridge,

Curt Hagman, and Alan D. Wapner

ABSENT: Commissioners: Lucy Dunn (Commissioner Dunn arrived

at 10:05 a.m.)

Also present were Executive Director Al C. Boling, Legal Counsel John Brown and Assistant Secretary Vicki Kasad.

CLOSED SESSION

Hearing no requests to speak from the public, President Wapner adjourned the meeting to Closed Session at 10:01 a.m., for discussion of the following:

- GC 54956.8, CONFERENCE WITH REAL PROPERTY NEGOTIATORS
 Property: APN 0113-271-42; 1230-1250 South Archibald Avenue; City/Authority Negotiator: Al C. Boling or his designee; Negotiating parties: Guardian Investment Capital and The Ruth Group; Under negotiation: Price and terms of payment.
- GC 54956.9 (d)(1), CONFERENCE WITH LEGAL COUNSEL, EXISTING LITIGATION: City of Ontario v. City of Los Angeles, Los Angeles World Airports, and Los Angeles Board of Airport Commissioners, RIC 1306498.
- GC 54956.8, CONFERENCE WITH REAL PROPERTY NEGOTIATORS
 Property: Ontario International Airport, 2900 East Airport Drive, Ontario; Authority
 Negotiator: Executive Director or designee; Negotiating parties: Los Angeles
 Mayor or his designee; Under negotiation: Price and terms of payment.

RECONVENE IN PUBLIC SESSION

The Ontario International Airport Authority Commission meeting was reconvened in public session at 10:50 a.m.

The Pledge of Allegiance was led by Commissioner Hagman.

CLOSED SESSION REPORT

President Wapner indicated that no reportable action was taken.

PUBLIC COMMENTS

There were no public comments.

CONSENT CALENDAR

1. APPROVAL OF MINUTES

Approved the Minutes for the meeting of the Ontario International Airport Authority of March 2, 2015, as on file with the Secretary/Assistant Secretary.

MOTION: Moved by Vice President Loveridge, seconded by Commissioner Bowman and carried with Commissioner Hagman abstaining, to approve the Consent Calendar as presented.

ADMINISTRATIVE REPORTS/DISCUSSION/ACTION

2. PRESENTATION (ONTARIO INTERNATIONAL AIRPORT: PERFORMANCE UPDATE)

Executive Director Boling gave a brief presentation on how Ontario International Airport and other Southern California airports are performing in the early months of 2015, and the comparisons to the same period last year. He indicated that in the first two months of 2015, ONT passenger traffic was virtually flat year over year, with a slight increase in overall traffic due to additional service to Mexico. He further indicated that domestic traffic declined 1.1% in the first two months of 2015 compared with the same two months last year, but that decline was offset by the international traffic increase.

Executive Director Boling explained that with the exception of Long Beach Airport, all Southern California airports saw increased passenger traffic ranging from two tenths of one percent to 6.3% in the first two months of this year compared with the same period last year. He further explained that John Wayne, Palm Springs and Long Beach have seen huge passenger traffic increases since 2000, while Burbank and Ontario saw traffic losses of 19% and 39%; with Ontario passenger traffic declining nearly 43% between 2007 and 2014.

Ontario International Airport Authority Commission – Regular Meeting April 6, 2015 Page 3 of 4

Executive Director Boling presented an updated chart showing Southern California airports market share, with LAX showing extremely large growth since 2007, flying three-fourths of all passenger traffic in the region. He then presented a chart showing the scheduled airlines seats at ONT for the period from January 2014 to October 2015. He noted that after cutting seats during much of 2014, the airlines are scheduled to continue to reduce seat capacity in seven of the first ten months of 2015.

Executive Director Boling noted that in the past Oakland International Airport has been cited as a peer airport to Ontario to explain the sharp declines in passenger traffic. He then presented a press release issued by Oakland Airport last week reporting 6.1% increase in traffic in February 2015 over February 2014, representing fifteen consecutive months of growth.

President Wapner inquired if numbers were available for San Francisco Airport and their market share of the Northern California flights for comparison to Southern California. Executive Director Boling indicated that those were not currently available but could be provided. President Wapner commented that he did not believe that San Francisco had three-fourths of the Northern California flights.

Executive Director Boling noted that at the start of the recession, Oakland hired a full-time aviation marketing manager who remains on the job today delivering impressive results, working with a business model of operating a low-cost airport and aggressive marketing to the airlines and passengers. He further noted that at about the same time, the LAWA aviation marketing director was being told to concentrate on building up LAX at the expense of ONT or Palmdale. By the end of 2008, Palmdale was closed and ONT was on its way to losing more than 42% of its passenger traffic by the end of 2014.

President Wapner commented on the percentages of growth and decline and stressed that the current passenger numbers are so low, the percentages really do not tell the story. He indicated that for his knowledge he would like to see passenger counts as well as percentages.

Vice President Loveridge commented that SCAG is going through an update of its Regional Transportation Plan, and one premise of that plan is regionalization of air traffic. He questioned the status of that in the fourth year report.

President Wapner indicated that there was not adjustment in the 2012 report, but for the latest update they did hire a consultant to redo the projections. The report did not include ONT because it was an unconstrained airport, but right now LAX is under legal constraint of 79 million passengers until 2020. He explained that this was an issue for LAX as they wanted to use 115 million passengers, but that level would have further impact on ONT. He stressed the need for some policy decisions on this issue.

Ontario International Airport Authority Commission – Regular Meeting April 6, 2015 Page 4 of 4

Vice President Loveridge questioned the time line for this report. President Wapner indicated that the draft was to be released in October.

Secretary Dunn commented that the other interesting aspect was the balancing of green house gas emissions. She indicated that the same issue exists at John Wayne Airport as at LAX. She stressed the need to mitigate the environmental issues caused by Los Angeles getting the market share and generating additional car trips.

President Wapner concurred noting that the Federal agencies could determine that the transportation plan for the region is out of conformity and reject the entire plan for the region and stop all transportation projects. He stressed that if Los Angeles continues to grow without mitigating the impacts there is risk that the region becomes environmentally out of conformity. He recommended bringing the California Resources Board and AQMD in on the discussion.

COMMISSIONER MATTERS

There were no Commissioner comments

STAFF MATTERS

Executive Director Boling referred back to President Wapner's earlier request and indicated that domestic passengers were down 6,400 and international passengers were up 7,300 over last year.

ADJOURNMENT

President Wapner adjourned the Ontario International Airport Authority Commission meeting at 11:04 a.m.

Respectfully submitted:

VICKI KASAD, MMC, ASSISTANT SECRETARY

APRROVED:

ÁLAN D. WÁPNER, PRESIDENT

ONTARIO INTERNATIONAL AIRPORT AUTHORITY